### FINANCIAL STATEMENTS

### MARCH 31, 2012

**Auditor's Reports** 

**Statement 1 - Operations** 

Statement 2 - Changes in Net Assets

Statement 3 - Changes in Investment in Capital Assets

**Statement 4 - Financial Position** 

**Statement 5 - Cash Flows** 

Notes to the Financial Statements

### KENNETH B. SIMON CORP.

CHARTERED ACCOUNTANTS

P.O. BOX 410, 2375 BURRARD AVE., VANDERHOOF, B.C., CANADA V0J 3A0 PHONE: (250) 567-3155 FAX: (250) 567-3872

### AUDITOR'S REPORT

To the Directors of Community Futures Development Corporation of Stuart Nechako:

We have audited the statement of financial position of Community Futures Development Corporation of Stuart Nechako as at March 31, 2012 and the statements of operations, changes in net assets, changes in investment in capital assets and cash flows for the year then ended. These financial statements are the responsibility of the corporation's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we plan and perform an audit to obtain reasonable assurance whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation.

In our opinion, these financial statements present fairly, in all material respects, the financial position of Community Futures Development Corporation of Stuart Nechako as at March 31, 2012 and the results of its operations and changes in fund balances, and changes in cash flows for the year then ended in accordance with Canadian generally accepted accounting principles.

Vanderhoof, British Columbia

CHARTERED ACCOUNTANTS

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May 29, 2012

### KENNETH B. SIMON CORP.

CHARTERED ACCOUNTANTS

P.O. BOX 410, 2375 BURRARD AVE., VANDERHOOF, B.C., CANADA V0J 3A0 PHONE: (250) 567-3155 FAX: (250) 567-3872

### AUDITOR'S REPORT ON COMPLIANCE WITH AGREEMENT

To Western Economic Diversification

We have audited the Community Futures Development Corporation of Stuart Nechako's compliance as at March 31, 2012 with the criteria established in the Contribution Agreement between Western Economic Diversification and the corporation dated April 24, 2006 with the effective date April 1, 2006 and the interpretation of the agreement as set out in Note 1 to the financial statements. Compliance with the criteria established by the provisions of the agreement is the responsibility of the Board of Directors of the corporation. Our responsibility is to express an opinion on this compliance based on our audit.

We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we plan and perform an audit to obtain reasonable assurance whether the corporation complied with the criteria established by the provisions of the agreement referred to above. Such an audit includes examining, on a test basis, evidence supporting compliance, evaluation the overall compliance with the agreement, and where applicable, assessing the accounting principles used and significant estimates made by management.

In our opinion, as at March 31, 2012, the Community Futures Development Corporation of Stuart Nechako is in compliance, in all material respects, with the criteria established by the Contribution Agreement.

Vanderhoof, British Columbia

CHARTERED ACCOUNTANTS

May 29, 2012

# COMMUNITY FUTURES DEVELOPMENT CORPORATION OF STUART NECHAKO

### OPERATIONS

(CESS REVENUE (EXPENSES) (Statement 2)	We wages and employee benefits Insurance, occupancy and maintenance Telephone, fax and mail Professional services Travel and accommodation Computer supplies and maintenance Office expense and supplies Capital purchases and lease Advertising and promotion Fees, dues and licenses Training and development Printing and reference materials Writedown of fees for service to net realizable value Charge for loan and investment impairment Interest paid to Growthstart Fund Business loans share of charge for loan impairment	EVENUE Western Economic Diversification - core Fees for service Interest Interest on loans Interest from investments Loan fees and commissions Transfer of interest income
\$ 6,895		Disabled Entrepreneur Investment Program  \$ - 4,838 2,032 25 6,895
31,150 \$ 37,122	13,225	Business Loans  \$ - 43,026 5,757 100 48,883 19,389 68,272
17,92 <u>5</u> \$1,463	35,850	Community Business Loans Program  \$
108 \$8,975	108	Unrestricted Funds  \$
352,061 \$ (25,066)	270,008 31,561 11,398 8,986 7,936 6,260 4,931 3,334 2,865 2,839 1,628 315	General Funds  \$ 316,028 10,765 202 326,995
401,244 \$ 29,389	270,008 31,561 11,398 8,986 7,936 6,260 4,931 3,334 2,865 2,947 1,628 315	**Total  ** 316,028 10,765 202 80,401 21,097 2,140 430,633 430,633
\$ (81,376)	294,588 31,584 12,185 10,002 10,403 1,892 7,123 2,809 2,006 2,544 2,833 243 60,000 136,907 1,099	*** 316,028 \$ 316,028 67,066 287 95,085 14,262 2,114 494,842 494,842

# COMMUNITY FUTURES DEVELOPMENT CORPORATION OF STUART NECHAKO

## CHANGES IN NET ASSETS

Balance, closing (Statement 4)	Fund balance transfers	Excess revenue (expenses) (Statement 1)	Revenue Expenses	Balance, opening		
\$ (29,662)	ı	6,895	6,895	\$ (36,557)	Entrepreneur Investment Program	Disabled
\$ 525,904	ı	37,122	68,272 31,150	\$ 488,782	Business Loans	
\$ 369,936	(1,463)	1,463	19,388 17,925	\$ 369,936	Business Loans Program	Community
\$ 158,434	(23,603)	8,975	9,083 108	\$ 173,062	Unrestricted <u>Funds</u>	
\$   	25,066	(25,066)	326,995 352,061	5	General Funds	
\$ 1,024,612		29,389	430,633 401,244	\$ 995,223	Total	2012
\$ 995,223		(81,376)	494,842 576,218	\$1,076,599	Total	2011

### COMMUNITY FUTURES DEVELOPMENT CORPORATION OF STUART NECHAKO

### CHANGES IN INVESTMENT IN CAPITAL ASSETS

		<u>2012</u>	2	2011
BALANCE, OPENING	\$	12,606	\$	17,375
Depreciation expense	_	(3,427)	_	(4,769)
BALANCE, CLOSING (Statement 4)	\$	9,179	\$	12,606

STATEMENT 4

# COMMUNITY FUTURES DEVELOPMENT CORPORATION OF STUART NECHAKO FINANCIAL POSITION

AS AT MARCH 31, 2012

	ET ASSETS (Statement 2)	VESTMENT IN CAPITAL ASSETS (Statement 3)	VRESTRICTED FUNDS (Statement 2)	ET ASSETS ESTRICTED FUNDS (Statement 2) (Notes 7 and 8)	ONDITIONALLY REPAYABLE INVESTMENT FUND CONTRIBUTIONS (Note 7)		Government remttances payable Interfund payable	ABILITIES URRENT Accounts payable		APITAL (Notes 2 and 6)	DANS RECEIVABLE, net of allowance for impaired loans (Notes 3 and 4)		Prepaid expenses	Interfund receivable	GST/HST refundable	Cash (cheques issued in excess of cash)	SETS URRENT	
\$ 171,948	,	1	•	(29,662)	200,000	1,610	1,610	69	\$ 171,948	ļ,	70,305	101,643			, ,	\$ 101,643		Disabled Entrepreneur Investment Program
\$ 1,825,904	1	¥	r	525,904	1,300,000	•		€9 !	\$ 1,825,904	1	772,363	1,053,541		651,594		\$ 401,947		Business Loans
\$ 1,131,589	ı	ı	r	369,936	x	761,653	761,653	<del>65</del>	\$ 1,131,589		524,937	606,652	į			\$ 606,652		Community Business Loans Program
\$ 158,434		r	158,434		ı	1	) 	€9	\$ 158,434		12,228	146,206		86,669		\$ 59,537		Unrestricted <u>Funds</u>
\$ 10,188	,	9,179	1	r		1,009		\$ 1,009	\$ 10,188	9,179		1,009	3,481	25,000	6,562	\$ (40,970)		General Funds
\$ 3,298,063	,	9,179	158,434	866,178	1,500,000	764,272	763,263	\$ 1,009	\$ 3,298,063	9,179	1,379,833	1,909,051	3,481	763.263	6,562	\$ 1,128,809		2012 Total
\$ 3,336,571	1	12,606	173,062	822,161	1,500,000	828,742	6,347 819,132	\$ 3,263	\$ 3,336,571	12,606	1,751,442	1,572,523	5,353	819,132	2.994 2.994	\$ 744,163		2011 <u>Total</u>

PROVED BY THE DIRECTORS:

Director

Director

# COMMUNITY FUTURES DEVELOPMENT CORPORATION OF STUART NECHAKO

### CASH FLOWS

	Disabled Entrepreneur Investment <u>Program</u>	Business <u>Loans</u>	Community Business Loans Program	Unrestricted <u>Funds</u>	General <u>Funds</u>	2012	2011
CASH FLOWS FROM OPERATING ACTIVITIES Cash received from contribution agreements Cash received from investments Cash received from other sources Cash paid for salaries and benefits Cash paid for goods and services	Θ	· · · · · ·	· · · · ·	(108)	\$ 316,028 202 4,710 (270,008) (92,350)	\$ 316,028 202 4,710 (270,008) (92,458)	\$ 316,028 287 9,220 (291,888) (83,744)
	c			(108)	(41,418)	(41,526)	(50,097)
CASH FLOWS FROM FINANCING ACTIVITIES Loans advanced Repayment of loans Interest and fees received on loans and investments GrowthStart funds repaid	7,696	(156,777) 194,022 48,883	(39,315) 309,735 38,777	7,173		(196,092) 518,626 103,638	(148,119) 370,801 110,362 (150,000)
	14,591	86,128	309,197	16,256	1	426,172	183,044
CASH FLOWS FROM INVESTING ACTIVITIES Decrease in investments			1	3		r	960'09
		ı	1				960'09
INCREASE (DECREASE) IN CASH DURING THE YEAR	14,591	86,128	309,197	16,148	(41,418)	384,646	193,043
CASH, OPENING	87,051	316,780	348,191	51,693	(59,552)	744,163	551,120
INTERFUND TRANSFERS		(961)	(50,736)	(8,304)	60,000		
CASH, CLOSING	\$ 101,643	\$ 401,947	\$ 606,652	\$ 59,537	\$ (40,970)	\$ 1,128,809	\$ 744,163

### NOTES TO THE FINANCIAL STATEMENTS

### FOR THE YEAR ENDED MARCH 31, 2012

### PURPOSE OF THE ORGANIZATION

Community Futures Development Corporation of Stuart Nechako is a non-profit organization incorporated under the Canada Corporations Act. The corporation is charged with the development and implementation of a strategic plan for the community economic development of the Stuart Nechako area in the form of small business advisory and counselling services and loans to qualified applicants. Funding for the corporation is provided through contribution agreements with Western Economic Diversification. The corporation is exempt from income taxes under the Income Tax Act as a non-profit organization.

### SIGNIFICANT ACCOUNTING POLICIES

The Corporation follows the restricted method of accounting for contributions.

### A. Revenue Recognition

Restricted contributions are recognized as revenue in the year in which the related expenses are incurred. Unrestricted contributions are recognized as revenue when received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured.

### B. Capital Asset Valuation and Depreciation

Capital assets are treated as expenditures in the year of acquisition. These assets are carried at cost and accumulated in the statement of financial position. Depreciation is calculated using the declining balance method, except for leasehold improvements which are amortized on a straight line basis, at the rates set out in Note 6.

### C. Impairment of Long-Lived Assets

Long-lived assets are tested for recoverability whenever events or changes in circumstances indicate that their carrying amount may not be recoverable. An impairment loss is recognized when the carrying value exceeds the total undiscounted cash flows expected from their use and eventual disposition. The amount of the impairment loss is determined as the excess of the carrying value of the asset over its fair value.

### D. Use of Estimates

The preparation of financial statements in conformity with Canadian generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

### NOTES TO THE FINANCIAL STATEMENTS

### FOR THE YEAR ENDED MARCH 31, 2012

### INVESTMENT LOANS RECEIVABLE

Outstanding loans to entrepreneurs are interest bearing at variable rates from prime plus 2% with monthly blended principal and interest repayments for terms up to 60 months. Security is taken on these loans as appropriate to the situation and includes personal guarantees, general security agreements covering business assets and mortgages on land, building and equipment.

### ALLOWANCE FOR IMPAIRED LOANS

An allowance for losses on investment loans is made based on expected loan default rates, potential loss ratios and review of loans portfolio, as determined by management, as follows:

		<u>2012</u>	2	2011
Loan investment fund - business loans	\$	15,144	\$	8,061
Loan investment fund - community business loans	-	35,849		
	\$	50,993	\$	8,061

Actual write-off, net of recoveries, will be deducted from the allowance for impaired loans. The provision for impaired loans in the statement of changes in loan fund balances is charged with an amount sufficient to keep the balance in the allowance for impaired loans adequate to absorb all credit related losses.

The carrying amounts of the impaired loans are as follows:

	Loan amount	<b>Allowance</b>	Carrying amount
Sunrise Bioenergy Limited Nulki Hills Contracting Ltd.	\$ 255,483 	\$ 27,993 23,000	\$ 227,490 120,637
	\$ 399,120	\$50,993	\$_348,127

### **INVESTMENTS**

Investments are recorded at cost and consist of the following:

	<u>20</u>	112	<u>20</u>	011
Investment in Sunrise Bioenergy Limited 10 Class A shares, stated at par value, representing 12.5% interest 10 Class B shares, stated at par value, representing 12.5% interest Shareholder advance	\$	10 10	\$	10 10 99,980
Less writedown to net realizable value	 \$	20 (20)		00,000 00,000)

### NOTES TO THE FINANCIAL STATEMENTS

### FOR THE YEAR ENDED MARCH 31, 2012

### **INVESTMENTS** (cont.)

Sunrise Bioenergy Limited has filed for bankruptcy and has made a proposal to its creditors. The Corporation expects to realize on its loans outstanding to Sunrise Bioenergy Limited. The Corporation does not expect to recover the full amount of common shares and shareholder advance.

### **CAPITAL ASSETS**

					2012			2011		
	Rate	Cost		Accumulated Depreciation		Net Book Value			et Book Value	
Office furniture and equipmen Computer equipment Website Leasehold improvements	t 20% 30% 30% 1/7 S.L.	\$	51,042 68,651 6,000 9,592	\$	48,208 64,364 3,942 9,592	\$	2,834 4,287 2,058	\$	3,542 6,124 2,940	
		\$_	135,285	\$_	126,106	\$	9,179	\$	12,606	

### CONDITIONALLY REPAYABLE INVESTMENT FUND CONTRIBUTIONS

In 2006 the Department of Western Economic Diversification amended the terms and conditions of its contribution agreement with the corporation. Under the revised terms and conditions the Conditionally Repayable Loan Funds are repayable if any of the following conditions occur:

- a. The Conditionally Repayable Investment Fund is not administered according to the terms and conditions specified in the agreement; or
- b. Based on reviews and evaluations of the operations and the Conditionally Repayable Investment Fund of the corporation, the Conditionally Repayable Investment Fund is not providing a satisfactory level of benefits in terms of employment creation, the development of community-owned or controlled businesses, and strengthening of the western Canadian economy; or
- c. In the opinion of the Minister, the Conditionally Repayable Investment Fund is no longer necessary or relevant to the development of the western Canadian economy; or
- d. The agreement if terminated as described in Section 12; or
- e. An event of default occurs, as described in Section 7 of the Agreement; or
- f. The Minister does not approve terms and conditions to extend the project beyond March 31, 2013.

### NOTES TO THE FINANCIAL STATEMENTS

### FOR THE YEAR ENDED MARCH 31, 2012

### COMPOSITION OF INVESTMENT FUNDS

The restricted funds balance comprise:

Net Investment Funds Contributed by Western Economic Diversification:

(a) Accumulated net earnings and losses of:			
Business loans fund \$	309,040		
Disabled entrepreneur investment fund	(29,662)		
(b) Non-repayable contribution	100,000		
(c) Accumulated net earnings on non-repayable contribution	116,864		496,242
Community Business Loans Program			
(a) Original contribution	250,000		
(b) Additional contributions	237,000		
(c) Accumulated net earnings, losses and transfers	(117,064)	_	369,936
Total of Restricted Funds (Statement 4)		\$	866,178

### COMMUNITY BUSINESS LOANS PROGRAM CONTRIBUTION (formerly Forest Community Business Program)

In 1999 the Corporation received \$487,000 from Forest Renewal B.C. for the purpose of providing loans, business counselling and training to small and medium sized Forest Sector Enterprises in British Columbia. As a condition of receiving this funding, the corporation matched the contribution, segregating \$487,000 of its business loans contribution from Western Economic Diversification for Forest Sector Enterprises purposes. In 2011 the agreement was amended by the Province of British Columbia, represented by the Minister of Community and Rural Development, and the Corporation. The amended agreement allows the Corporation to provide loans to enterprises meeting certain new eligibility criteria not restricted to the forest sector.

The funding agreement with Province can be terminated by either party giving 90 days notice of termination. Upon termination of the agreement, the Province's proportion (50%) of the community business loan funds not lent out as at the date of termination of the agreement is to be repaid at the direction of the Province of B.C. As long as the corporation continues in operation, amount equal to the Province's proportion (50%) of any receipts of principal and interest payments on the loans after the date of termination of the agreement, net of all reasonable costs, up to 15% of the value of the balance of the fund as at the date of termination, are to be repaid on a quarterly basis commencing 90 days following the date of termination, at the direction of the Province of B.C. If the corporation discontinues operations, the Province of B.C. will be given a first assignment and security interest in the Province's proportion (50%) of the outstanding loans and in the Province's proportion (50%) undivided beneficial interest in all securities obtained for such loans.

### NOTES TO THE FINANCIAL STATEMENTS

### FOR THE YEAR ENDED MARCH 31, 2012

### . ECONOMIC DEPENDENCE

The Corporation is economically dependent on Western Economic Diversification Canada for funding. Any disruption of funding from these sources would limit the long term financial viability of the Corporation.

### . INELIGIBLE OPERATING COSTS

The terms of the Corporation's agreement with the Minister of Western Economic Diversification provide that certain expenditures which are contrary to the public purpose of the Community Futures Program are ineligible for funding. During the period, the Corporation incurred the following ineligible operating costs which have been included in the statements of operations:

Interest and penalties on payroll deduction remittances

\$ 118

### . FINANCIAL INSTRUMENTS

### Credit risk management

The Corporation is exposed to credit risk on the loans receivable from its clients. The Corporation provides credit to its clients in the normal course of its operations. The Corporation determines, on a continuing basis, the probable losses and sets a provision for losses based on the estimated realizable value.

### Fair value of financial instruments

The carrying amount of the accounts receivable and accounts payable approximates their fair value because of the short-term maturities of these items.

The carrying amount of loans receivable approximates fair value because the interest rates are close to the market rates.

The fair value of conditionally repayable investment fund contributions is not determinable as it is due without interest with related parties and accordingly cannot be ascertained with reference to similar debt with non-related parties.